

Debra Sacco McAtee, *Broker/Associate* *Luxury and Lake Front Home Specialist*

Awards/Recognition:

- 2008 Gold Club Award, Volume \$3,415,000
- 2007 Diamond Club Award, Volume \$7,191,900
- 2007 Agent of the Year for CPS Country Air Properties
- 2007 Agent of the Month for February, November & December
- 2006 Gold Club Award, Volume \$4,800,000
- 2006 Rookie of the Year award for CPS Country Air Properties
- 2005 Bronze Club Award, Volume \$1,700,000

Professional Affiliations:

- State of California Department of Real Estate. Licensed Broker *October 2004*
- State of California Notary Public. *Certified September 2001.*
- Certified Residential Specialist, “CRS” *completed 2008*
- Accredited Buyer’s Representative, “ABR” *completed 2007*
- ePro certification *completed 2007*
- Graduate of the S.M.A.R.T. Program- *Starmakers 2007*

Career Background:

- **CPS Country Air Platinum Properties** Lakeport, CA
Broker Associate, Department Manager July 2005-Present
Currently building own high-end division within County’s top real estate company. Constant networking, presenting to clients, negotiating, organization and implementation of contracts
- **De Haro Ramirez Group** San Francisco, CA
Controller March 2001-November 2004
Negotiated materials pricing, bonding, bankruptcy and contractual disputes. Ensured compliance with city ordinances. Managed all aspects of accounts, receivable, accounts payable and union/prevaling wage payrolls, reconciled general ledger and bank accounts, controlled office expenditures and verified subcontractor waivers and liens.
- **Terra Lycos** San Francisco, CA
Advertising Sales Associate March 2000-March 2001
Assessed and optimized advertising campaigns. Completed Request for Proposals on behalf of clients. Generated leads and followed up with sales calls. Monitored all campaigns from start to finish using DART and Lycos’ Operation Management System. Entered contracts into company contract database. Maintained constant interaction with inventory management, finance, and campaign management departments.
- **Prudential Securities Inc.** San Francisco, CA
Regional Administrator and Executive Assistant September 1998-February 2000
Collaborated with regional director and divisional coordinator to organize and implement sales ideas and campaigns. Planned and coordinated seminars. Worked with the Firm’s National Management team, Regional Coordinators, Financial Advisors, and Branch Administration.

Education:

- Pepperdine University Malibu, CA
Bachelor of Science degree in Finance April 1998, GPA 3.4
- Pepperdine University Florence, Italy
Study of International Business and World Affairs Fall 1995
- Pepperdine University Biblical Sights Tour
England, France, Greece, Israel Summer 1997
- University of Pittsburgh Semester at Sea
Caribbean, South America, Africa, Asia Spring 1996